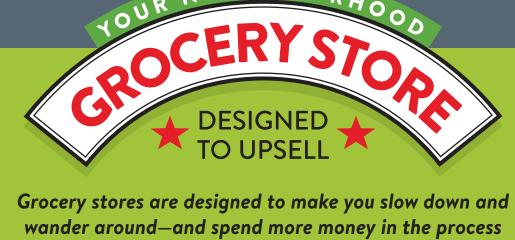
The average Canadian household spends

a year on groceries.

Here are some tips to help you take a bite out of your grocery bill!





**MUSIC:** Studies have shown that music can affect your purchasing behaviours. Slow music makes you take your time



to buy more expensive items. **BULK SALES:** The promotion of bulk pricing can entice you to buy more product than you need, at prices that aren't

and spend more money, while classical music encourages you

STORE LAYOUT: The dairy department and other essentials are usually located in the back of the grocery store. This makes you walk through the entire store to get what you need, increasing the likelihood that you'll buy more.

**SAMPLE STATIONS:** These delicious freebies are only there to break down your defences and get you to buy

something you wouldn't otherwise purchase.





bakery department near the entrance, hoping that the smell of baked goods will activate your salivary glands and entice you to buy. CHECKOUT: This is the most profitable area of the

**BAKERY LOCATION:** Grocery stores place the

COUPON CLIP YOUR WAY TO SAVINGS

you to throw a last-minute item or two into your basket.



a month

a month

a year

## \$628.00 Groceries cost Canadian households \$48.60 An average family using coupons can save

Check for store or product coupons ahead of time to save major bucks

**PURPOSE** 

CLEANER

That's a potential savings of

**HOMEWORK** 

\$583.20

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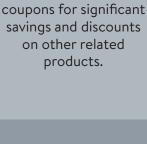
**NEXT-LEVEL COUPONING!** SOCIAL **SAMPLES** 

### free sample. In most brands on Facebook when it comes to cases, your freebie and follow merchants couponing and saving on Twitter. Many will also come with money. Do online

brands reward their

loyal customers with

Like your favourite



Always sign up for a

Doughbaby

All-Purpose Flour

NATIONAL \$4.59 BRAND 2.5 kg

STORE BRAND

Mt. Washington

\$3.79 2.5 kg



# product companies.

Hard work pays off

searches for the best

price and search for

coupons from grocery stores as well as from

**SHELF MASTER** Consider everything that you take from

the shelf and place in

Save the brand names for products where you can really taste and see the difference. For everything

else, generic or storebrand products are just fine and cost much less.

**BRAND NAME** VS. GENERIC

your basket



TUGE TUGE **FRUIT** \$3.39 JUICE BOXES

**PAYING FOR** CONVENIENCE Convenience comes at a premium price. Avoid prewashed and precut fruits and vegetables,

> shredded cheese and other overpriced foods. Instead, save money

by doing some of the

Packaging shapes and

sizes can make it difficult to compare prices. Some retailers break down how

much you are paying per

work yourself.

## unit on their price tags. If you're still not sure, take out a calculator.

**LOOK UP AND LOOK DOWN** 

**COMPARE** 

PRICE PER UNIT

placed on middle shelves, while healthier options are at the top and cheaper cereals are at the bottom.

**COMPARISON** 

More expensive items are placed at eye level. For example, brand-name cereals are typically

# GENERIC CEREAL DO NOT PUT DOWN YOUR **SMARTPHONE** Head into the store with the tools you need **CALCULATOR GROCERY LIST** Before hitting the Your phone does store, download a list

app or use the built-in

notes app to make a

list of items that you

Stick with your list to

**COUPONS** 

Use your web browser

product coupons.

avoid overspending.

intend to purchase.

### Not sure if you're math! When in doubt, looking at the best use the built-in price? Use an online calculator to figure shopping app or your web browser out unit costs.

**REWARDS** Most grocery stores have loyalty programs and many have companion apps that track your

points and serve up

tailored offers.

to compare prices

before buying.



Together through life

It's a Money Thing is a registered trademark of Currency Marketing

Sources: CouponCabin.com, Food

- IT'S A -MONEY THING®

or specialty coupon apps to search for grocery store and

Marketing Institute, Statistics Canada